







Jason Chauhan Chairman

This year sees us celebrate 30 years in business. From humble beginnings we now work from a state-of-the-art facility, incorporating cutting edge equipment and covering over 60,000 square feet of space. Our 92 staff work together as a team to ensure manufacturing excellence, offering our clients engineering solutions that add value and impact but which are, at the same time, innovative, creative and cost-effective. We are delighted to supply some of the leading brands and retailers in the market and I sincerely hope that we can be of help and assistance to you with your point of sale requirements."

フフ







Based in large, modern premises within the heart of the East Midlands, JC Metalworks is a professional precision engineering and metal manufacturer offering a wide range of services.

- Value engineering
- Design Development
- Project management
- Manufacturing
- Finishing
- Final Assembly and Pack
- Delivery





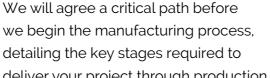




Each client is matched to a dedicated Project Manager who becomes the single point of contact. From enquiry to delivery they ensure that there is regular communication and timely updates on progress and status. Our Project Managers are targeted with delivering projects on time, within budget and to your exact specifications.

We will agree a critical path before we begin the manufacturing process, detailing the key stages required to deliver your project through production, final assembly and delivery.









Our team of specialist Development Designers and Engineers add value to every project we undertake, translating the product concept or design brief into detailed engineering drawings, ready for manufacture.

Specifications may include the consideration of safety features, climate concerns or even colours and materials to ensure brand alignment for your display. Our team will develop your design for approval using the latest 2D and 3D technology packages.

Intricate knowledge and experience of the manufacturing process allows our design and engineering team to fully assess where any potential savings can be made for our clients - for example in assessing machinery and material choices. By following this process we ensure that we are able to hit cost targets whilst retaining functionality and the look and feel of the brand.





нин





We are dedicated to maximising value for our clients by utilising our decades of engineering and manufacturing experience, combined with cutting edge equipment, to produce a high quality product to exact specifications, on time and to budget.

Our in-house manufacturing capabilities include laser cutting, punching, forming, fabrication, powder coating and final assembly.

Our team is also experienced in working with other manufacturing materials to include joinery, plastics, glass, electrics and print. We offer our clients a complete solution and finished product via a network of trusted partners.

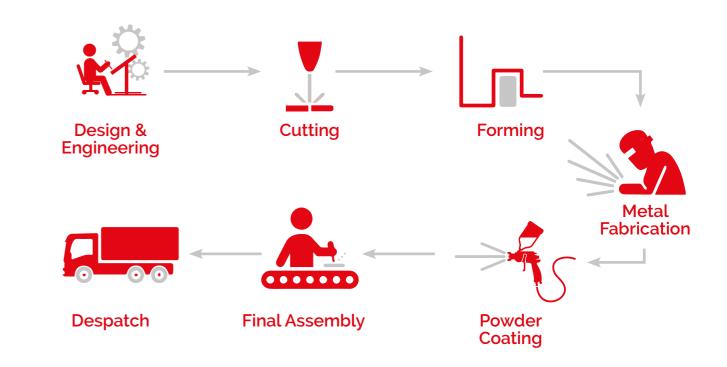
Cost-effective production has always been at the heart of what we do. We follow a step-by-step methodolgy which is tracked and monitored through our Quality Assurance process.

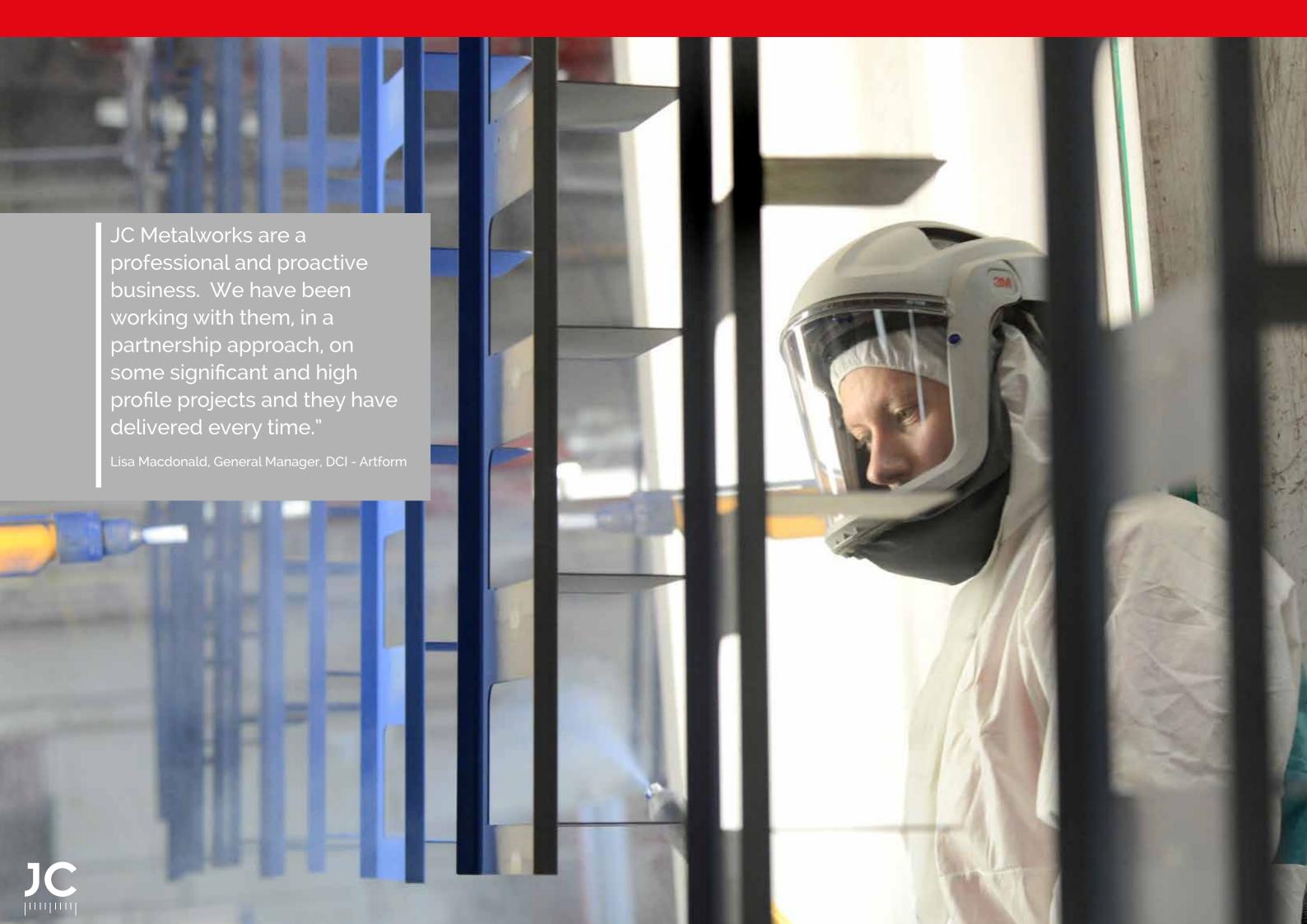
Quality, consistency, accuracy and excellence in performance are guaranteed.



Based on project feasibility we have the option of manufacturing in India with a trusted partner - all project managed though our UK team.









#### **Value Engineering**

At JC Metalworks we believe, and therefore ensure, that every product combines structural integrity with creativity, quality and attention to detail. Value engineering is all about adding value to our clients' projects.

We offer added value to our clients by:

- Understanding the brief
- Assessing the individual requirements of each project
- Considering the design and offering valuable advice wherever possible

We deliver results by:

- Reducing the costs through different engineering approaches
- Manufacturing a cost-effective product without sacrificing aesthetics, quality or structure



# **Engineering for our Customers**

#### **Knock-down Plinth for M&S**

Redesigned from welded plinth assembly to more convenient flat-pack product, suitable for store staff to assemble.

Result: Delivered 15% saving via reduced manufacturing and logistics costs whilst ensuring ease of assembly



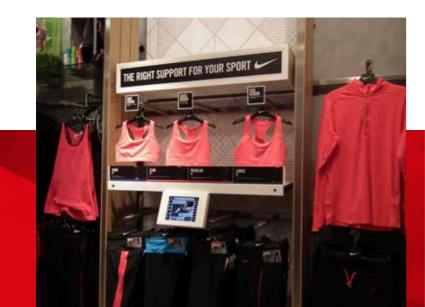
#### Dark Doors - Cigarette displays for retailers

\* Redesigned by removing manual processes, replacing with automated operation and significantly reducing assembly time.

Result: Reduced lead times allowing our client to hit legal deadline for implementation **Result:** Reduced costs for client

### Karndean - Floor products

Design and engineering changes allowed a cost reduction of 40% without changing the look and feel of the brand.







## Quality

We are ISO9001 certified and understand that quality is core to our client service. Quality is tracked throughout the entire manufacture process by our Quality and Assurance team with dedicated inspectors being responsible for maintaining quality levels and for overseeing continual improvement. These inspections ensure that we consistently produce high quality retail displays whilst meeting our clients' exact specifications.





#### **Sustainability**

We are ISO14001 certified. As a responsible manufacturer we are committed to protecting future generations by respecting the environment and managing resources wisely in all of our operations. We do this in the following ways:

- Reducing packaging
- Reviewing processes on a regular basis
- Promoting energy efficiency and selecting machinery which fits this brief
- Recycling unused powder to reduce raw material use by 50%.

### **Our People**

We are committed to training and development for all our staff ensuring that they continually develop and diversity their skills. This is demonstrated through the successful apprenticeship schemes we run as well as the regular NVQ training our staff undertake.

# Corporate Social Responsibility (CSR)

We are a Sedex approved supplier which means that ethical and responsible practices are followed throughout our supply chain.

We are delighted to offer continued support to Rainbows Hospice for Children and Young People and the local youth rugby team.





We are proud to have been nominated for the 'Made in the Midlands Sustainable Manufacturer of the Year' award





# **BRANDS & RETAILERS**















**TOPMAN** 

**TOPSHOP** 











Contact us to discuss your next project!

We look forward to welcoming you to our state-of-the-art factory which is located in the heart of the East Midlands.

#### JC Metalworks Limited,

Bishop Meadow Road, Loughborough, Leicestershire, LE11 5RE

T: 01509 233 280

www.jcmetalworks.co.uk

We're easily accessible by road, rail or air!

